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Professor Jones – Business 305

MBTI Results

By taking the MBTI Test, I received the results "Introversion, Intuition, Feeling, and Perceiving".

According to the textbook, "Intuitive-type people would rather look for possibilities than work

with facts and prefer solving new problems and using abstract concepts". "Introverts gain

energy by focusing on personal thoughts and feelings, whereas extroverts gain energy from

being around others and interacting with others." "Feeling-type individuals base their judgments

more on personal feelings such as harmony and tend to make decisions that result in approval

from others." "Perceiving people…enjoy ambiguity, dislike deadlines, and may change their

minds several times as they gather large amounts of data and information to make decisions."

Based on the results, according to the chart on page 415, I am Intuitive-Feeling: avoids specifics,

charismatic, participative, people oriented, helpful, focusses on general views, broad themes,

feelings, decentralizes decision making, and develops few rules and regulations. My likely

occupations are publics relations, advertising, human resources, politics, and customer service.

My profile will contribute to my team's success through the feeling and perception. I can

contribute by making sure that there is harmony and balance in the group. If there is conflict, I

will want to be able to make sure that the issues are resolved. If there isn't a consensus among

the teammates for decision making, I will want to make sure that everyone's opinions are heard

and that we come to a decision together. Through perception, even though I may change my

mind "several times", I am keeping an open mind to what the answer is to the problem. The

answer doesn't always come instantly, so keeping an open mind to what the real answer could

be helps make sure that the team succeeds through not committing to definite answers too soon.

What may hinder team success is my introversion: my own feelings and opinions may change the way I look at solving a problem. I need to be able to think more logically and less based on my own feelings. My feelings may not have anything to do with how the problem will be solved in a team, and need to consider everyone else. Also, according to the book, since I'm a "perceiver", I may not enjoy deadlines, which could also hinder our success and even procrastinate. Putting off work until the last moment could bring problems to future team projects and should make sure that I am punctual and get my work done ahead of time.